# STANDARD TERMS AND CONDITIONS FOR SALE OF SERVICES

OF

#### GeoBee Ltd

## 1. **DEFINITIONS**

In this document the following words shall have the following meanings:

- 1.1. "Customer" means the organisation or person who buys services from the Seller;
- 1.2. "Services" means the professional services, installation, annual software support and maintenance and/or other services specified in the Order supplied to the Buyer the Seller;
- 1.3. "Intellectual Property Rights" means all patents, registered and unregistered designs, copyright, trade marks, know-how and all other forms of intellectual property wherever in the world enforceable:
- 1.4. "List Price" means the list of prices of the services maintained by the Seller as amended from time to time:
- 1.5. "Seller" means GeoBee Ltd.

## 2. GENERAL

- 2.1. These Terms and Conditions shall apply to all contracts for the sale of Services by the Seller to the Buyer to the exclusion of all other terms and conditions referred to, offered or relied on by the Buyer whether in negotiation or at any stage in the dealings between the parties, including any standard or printed terms tendered by the Buyer, unless the Buyer specifically states in writing, separately from such terms, that it wishes such terms to apply and this has been acknowledged by the Seller in writing.
- 2.2. Any variation to these Terms and Conditions (including any special terms and conditions agreed between the parties) shall be inapplicable unless agreed in writing by the Seller.

## 3. PRICE AND PAYMENT

- 3.1. The price shall be that in the Seller's current List Price, or such other price as the parties may agree in writing. The price is exclusive of VAT or any other applicable costs. Carriage shall be paid for by the BUYER
- 3.2. Payment of the price and VAT and any other applicable costs shall be due within 30 days of the date of receipt of the invoice supplied by the Seller.
- 3.3. The Seller shall be entitled to charge interest on overdue invoices from the date when payment becomes due from day to day until the date of payment at a rate of [PERCENT] per annum above the base rate of the [CENTRAL BANK].
- 3.4. If payment of the price or any part thereof is not made by the due date, the Seller shall be entitled to:
  - 3.4.1. require payment in advance of delivery in relation to any Services not previously delivered:
  - 3.4.2. refuse to make delivery of any undelivered Services whether ordered under the contract or not and without incurring any liability whatever to the Buyer for nondelivery or any delay in delivery;
  - 3.4.3. terminate the contract.

## 4. DESCRIPTION

Any description given or applied to the Services is given by way of identification only and the use of such description shall not constitute a sale by description. For the avoidance of doubt, the Buyer hereby affirms that it does not in any way rely on any description when entering into the contract.

## 5. SAMPLE

Where a sample of the Services is shown to and inspected by the Buyer, the parties hereto accept that such a sample is so shown and inspected for the sole purpose of enabling the Buyer to judge for itself the quality of the bulk, and not so as to constitute a sale by sample.

## 6. DELIVERY

- 6.1. Unless otherwise agreed in writing, delivery of the Services shall take place remotely on the date specified by the Seller. The Buyer shall make all arrangements necessary to take delivery of the Services whenever they are tendered for delivery.
- 6.2. The date of delivery specified by the Seller is an estimate only. Time for delivery shall not be of the essence of the contract.
- 6.3. If the Seller is unable to deliver the Services for reasons beyond its control, then the Seller shall be entitled to place the Services in storage until such times as delivery may be effected and the Buyer shall be liable for any expense associated with such storage.
- 6.4. The Buyer shall be entitled to replacement Services where the Services have been damaged during transportation. The Buyer must notify the Seller of the damage within 24 hours of delivery.

## 7. RISK

The seller shall not have any liability to the Customer in contract, tort (including negligence) or otherwise arising out of or in connection with this Agreement. Loss of goodwill, profits, revenue, business, contracts or anticipated savings. Special, indirect or consequential loss or damage (not falling

## 8. TITLE

Title in the Services shall not pass to the Buyer until the Seller has been paid in full for the Services.

## 9. IF Services are provided

- 9.1. The seller shall provide the Services at the Customer Location using the reasonable skill and care expected of a competent provider of the Services.
- 9.2. Professional services will be provided either as a fixed price piece of work (in which case the fixed price and payment milestones will be identified within the GeoBee proposal) or if no fixed price is so identified the services will be provided on a time and materials basis.
- 9.3. If the Customer orders and pays for a number of professional Services days up front, the Customer must "call-off" such days, in units of two or more days, for projects that are agreed with GeoBee from time to time, within a period of 12 months from the date of such order. No refund of unused days will be provided

- 9.4. If the Customer cancels any professional Services less than 2 weeks before the agreed date, it shall be liable for 100% of the Charges and Expenses therefor.
- 9.5. For time and materials professional services, any days stated are only an estimate of the days required to carry out the professional Services. Where the professional Services are achieved using less than the estimated days and assuming that no further use is identified by the Customer for any unused days, such days will, in this instance, be cancelled without penalty. If further days are required above the number of days estimated, these will be agreed with the Customer and charged at the then appropriate Daily Rates.

## 10. LIABILITY

- 10.1. No liability of any nature shall be incurred or accepted by the Seller in respect of any representation made by the Seller, or on its behalf, to the Buyer, or to any party acting on its behalf, prior to the making of this contract where such representations were made or given in relation to:
  - 10.1.1. the correspondence of the Services with any description;
  - 10.1.2. the quality of the Services; or
  - 10.1.3. the fitness of the Services for any purpose whatsoever.
- 10.2. No liability of any nature shall be accepted by the Seller to the Buyer in respect of any express term of this contract where such term relates in any way to:
  - 10.2.1. the correspondence of the Services with any description;
  - 10.2.2. the quality of the Services; or
  - 10.2.3. the fitness of the Services for any purpose whatsoever.
- 10.3. All implied terms, conditions or warranties as to the correspondence of the Services to any description or the satisfactory quality of the Services or the fitness of the Services for any purpose whatsoever (whether made known to the Seller or not) are hereby excluded from the contract.

#### 11. LIMITATION OF LIABILITY

- 11.1. Where any court or arbitrator determines that any part of Clause 10 above is, for whatever reason, unenforceable, the Seller shall be liable for all loss or damage suffered by the Buyer but in an amount not exceeding the contract price.
- 11.2. Nothing contained in these Terms and Conditions shall be construed so as to limit or exclude the liability of the Seller for death or personal injury as a result of the Seller's negligence or that of its employees or agents.

## 12. INTELLECTUAL PROPERTY RIGHTS

All Intellectual Property Rights produced from or arising as a result of the performance of this Agreement shall, so far as not already vested, become the absolute property of the Seller, and the Buyer shall do all that is reasonably necessary to ensure that such rights vest in the Seller by the execution of appropriate instruments or the making of agreements with third parties.

#### 13. FORCE MAJEURE

The Seller shall not be liable for any delay or failure to perform any of its obligations if the delay or failure results from events or circumstances outside its reasonable control, including but not limited to acts of God, strikes, lock outs, accidents, war, fire, breakdown of plant or machinery or shortage or unavailability of raw materials from a natural source of supply, and the Seller shall be entitled to a reasonable extension of its obligations. If the delay persists for such time as the Seller considers unreasonable, it may, without liability on its part, terminate the contract.

## 14. RELATIONSHIP OF PARTIES

Nothing contained in these Terms and Conditions shall be construed as establishing or implying any partnership or joint venture between the parties and nothing in these Terms and Conditions shall be deemed to construe either of the parties as the agent of the other.

## 15. ASSIGNMENT AND SUB-CONTRACTING

The contract between the Buyer and Seller for the sale of Services shall not be assigned or transferred, nor the performance of any obligation sub-contracted, in either case by the Buyer, without the prior written consent of the Seller.

## 16. WAIVER

The failure by either party to enforce at any time or for any period any one or more of the Terms and Conditions herein shall not be a waiver of them or of the right at any time subsequently to enforce all Terms and Conditions of this Agreement.

## 17. SEVERABILITY

If any term or provision of these Terms and Conditions is held invalid, illegal or unenforceable for any reason by any court of competent jurisdiction such provision shall be severed and the remainder of the provisions hereof shall continue in full force and effect as if these Terms and Conditions had been agreed with the invalid, illegal or unenforceable provision eliminated.

## 18. GOVERNING LAW AND JURISDICTION

This Agreement shall be governed by and construed in accordance with the law of Ireland and the parties hereby submit to the exclusive jurisdiction of the Irish courts.